

SHAWN YOON

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EDUCATION

Dartmouth College, Hanover, NH

Expected Graduation: June 2026

Bachelor of Arts, Major in Quantitative Social Sciences, Minor in Economics

GPA 3.90/4.0, SAT 1560/1600

Relevant Coursework: *Financial Accounting, Game Theory (Honors), Data Visualization, Statistical Computing, Macroeconomics, Analysis of Social Data, Linear Modeling, Business Strategy (Honors), Entrepreneurship (Honors)*

WORK EXPERIENCE

Intapp (NASDAQ: INTA), New York, New York (Hybrid)

June 2025 - Present

Digital Transformation Consulting Intern, Financial Services

- Analyzed business development and investor workflows for 10+ investment banking and private equity clients, identifying best practices in deal sourcing, fundraising, and LP management to inform strategic technology solutions.
- Configured and customized DealCloud CRM across multi-billion-dollar client accounts, improving data accessibility and streamlining front-office execution for 100+ users.
- Led client onboarding for 5+ implementations through user testing, documentation, and live training sessions, resulting in a >90% adoption rate across deal teams and investor relations groups.

James O. Freedman Presidential Scholar, Hanover, New Hampshire (On-site)

March 2025 - June 2025

Machine Learning Researcher

- Developed NLP models using Python (spaCy, NLTK) to analyze sentiment and detect cultural trends in social media data, improving model accuracy by 20% through TensorFlow and PyTorch.
- Automated data extraction with SQL, delivering insights into evolving consumer behavior across structured and unstructured data sources.

Intralink Group, Boston, Massachusetts (Hybrid)

March 2023 - June 2023

Technology Consulting Intern

- Spearheaded automation using Trello, Crmble, and Zapier, increasing outreach workflow efficiency by 30% and improving deal pipeline visibility.
- Conducted due diligence and market analysis for U.S. clients entering the East Asian market, delivering weekly insights using Excel and Power BI financial models.

DALI Lab, Hanover, NH (On-site)

June 2022 - December 2023

Software Project Manager

- Led a cross-functional team of 5 to deliver a mobile app for linguistic data collection, generating \$15K in revenue and exceeding client expectations.
- Managed stakeholder communications and agile sprints using Slack, Trello, and Notion, ensuring on-time delivery.

LEADERSHIP AND SERVICE

Republic of Korea Army, Bor, South Sudan | Gangwon-do, South Korea

September 2023 - March 2025

U.N. Peacekeeper | Sergeant (E-5)

- Selected for elite United Nations Peacekeeping mission (acceptance rate <2%), representing South Korea in multinational operations in conflict-affected regions in Africa.
- Commanded a 25-person security and logistics unit, overseeing the safe transport of personnel, supplies, and critical assets across volatile environments in South Sudan and the Korean Demilitarized Zone (DMZ).

Dartmouth Brovertones A cappella Group, Dartmouth College

March 2023 - September 2023

Business Manager

- Managed logistics, finances, and scheduling for a 15-member a cappella group, coordinating rehearsals, performances, and multi-state tours.
- Led outreach and alumni engagement efforts, increasing event attendance and securing \$3K+ in sponsorships and merchandise revenue.

Korean Students Association, Dartmouth College

March 2022 - March 2023

President

- Directed a 10-member executive board to increase engagement by 40% through cultural events and alumni mentorship.
- Secured \$10K in funding through sponsorships, campus grants, and partnerships to scale events and member resources.

SKILLS & INTERESTS

Technical Skills: CRM Systems (DealCloud Advanced Cert.), Power BI, SQL, Excel (financial modeling), AWS, Agile (Jira, Lucidchart, Notion), Data Visualization (Python, R), Korean (Native)

Personal Interests: College a cappella, rock climbing, blogging, escape rooms, coffee brewing